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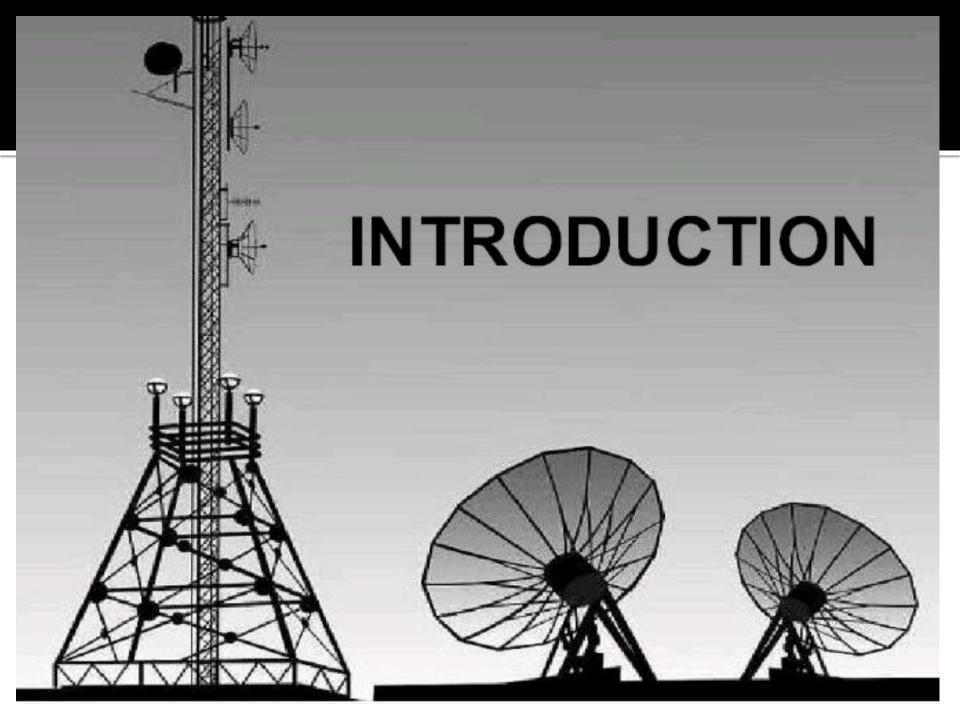
# Pertemuan 5 TELECOMUNICATION INDUSTRY

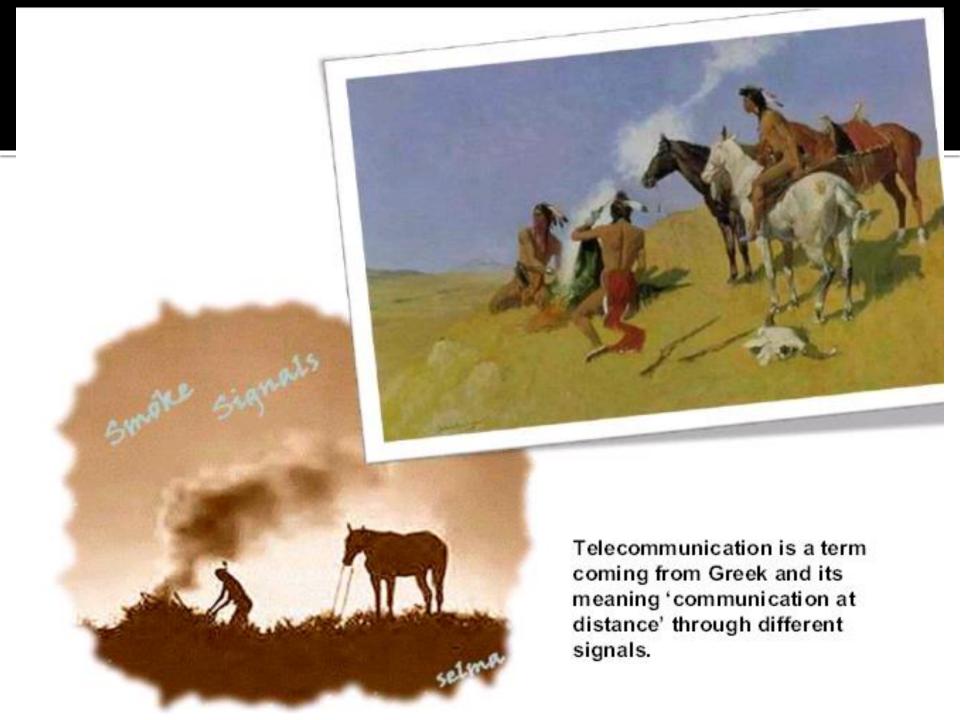




#### TELECOMMUNICATION INDUSTRY









- 1851 → First operational land lines were laid by the government near Calcutta
- 1881 → Telephone services introduced in India
- 1923 → Formation of Indian radio Telegraph Company
- 1932 → Merger of ETC and IRT into Indian Radio and Cable Communication Company
- 1947 → Nationalization of all foreign telecommunication companies to form the posts, telephone and telegraph, a monopoly run by the government's ministry of communications
- 1986 → Conversion of dot into two wholly government owned companies the VSNL for international telecommunication and MTNL for services in metropolitan areas
- 1997 → Telecom regulatory authority created

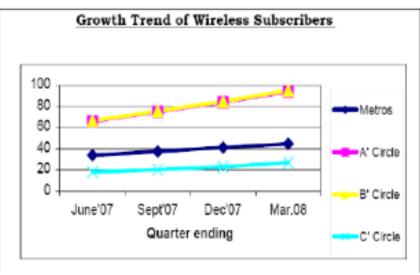
- The Indian Telecom sector is second largest network in the world.
- Subscriber numbers already crossed 350 million.
- Average growth rate of over 40% in respect of subscribers.
- Monthly additions of above 7 million phones.
- Growth impetus from wireless segment with 84% wireless and 16% wired.
- Further access is provided by 54 lakh PCOs and 5 lakh VPTs.
- 9 million Internet and 2.5 million broadband subscribers.
- More than a thousand cities have been provided with broadband connectivity out a total of five thousand cities



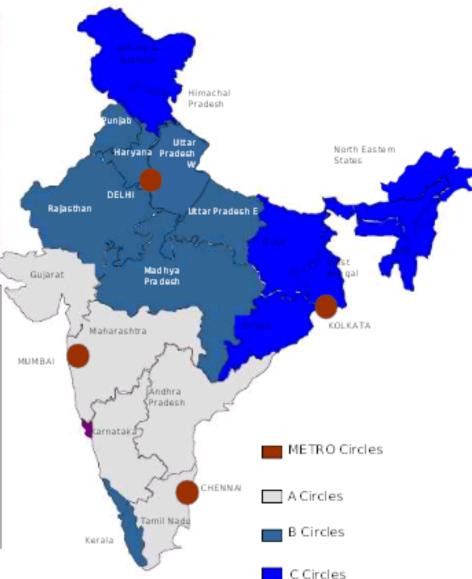
#### Market Structure for Wireless Service (GSM)

#### Divided into 22 circles

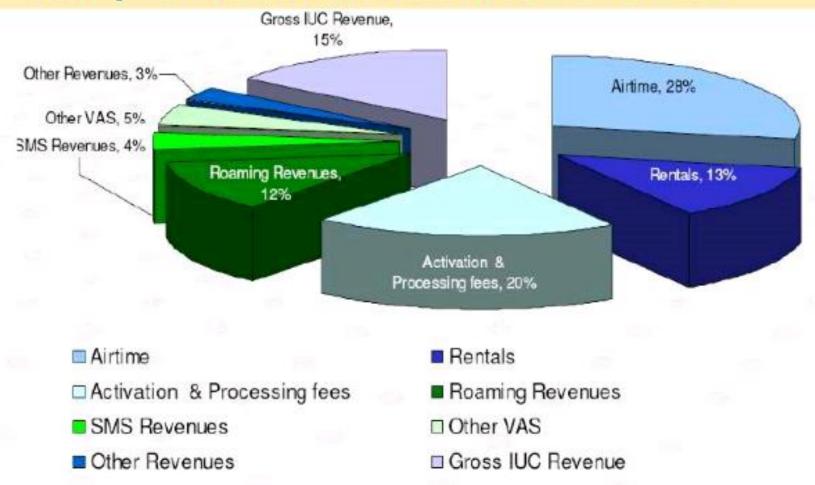
- 4 metros
- 19 circles
  - Further divided into A, B and C category based on economic parameters and revenue potential
- Each circle has a licenses
  - Four operators per circle are allowed
  - Licenses are saleable



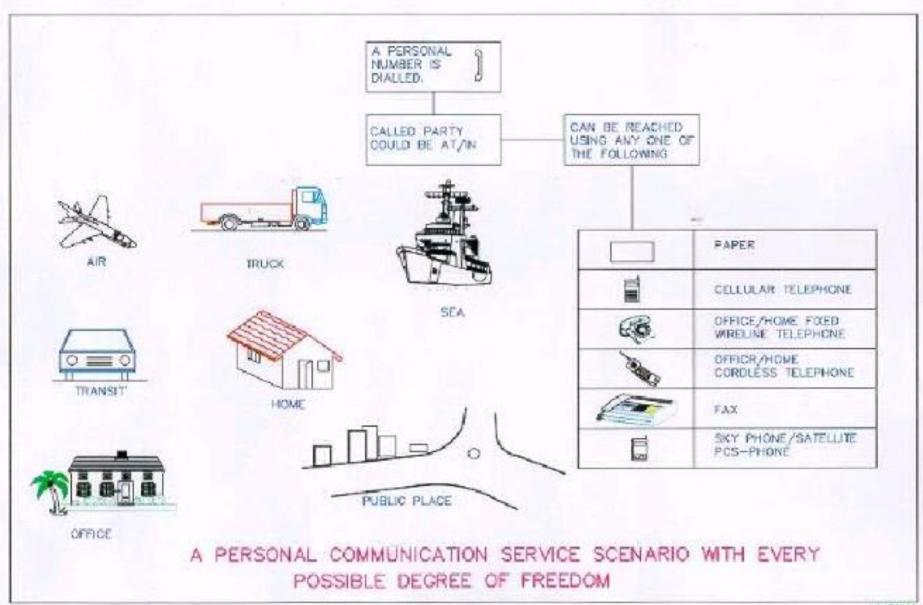
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#### **Composition Of Net Service Revenues**



## USERS OF TELECOM INDUSTRY MOBILE A BASIC NEED FOR ALL!

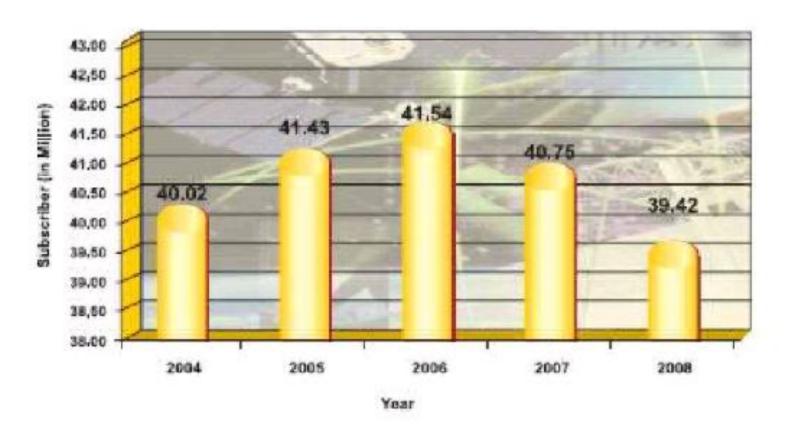




# MARKE I SEGMENTATION OF TELECOMMUNICATIO

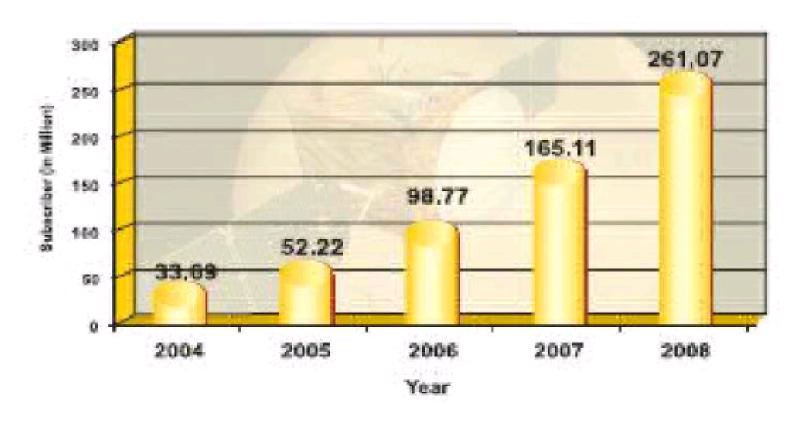
#### Wire line Subscriber

The subscriber base of Wire line services as on 31st March 2008 was 39.42 million as compared to 40.75 million subscribers on 31st March, 2007 registering a decrease of 1.33 million subscribers during the year 2007-08. Out of the 39.42 million wire line subscribers, 27.78 million are Urban wire line subscribers and 11.64 million Rural Subscribers.



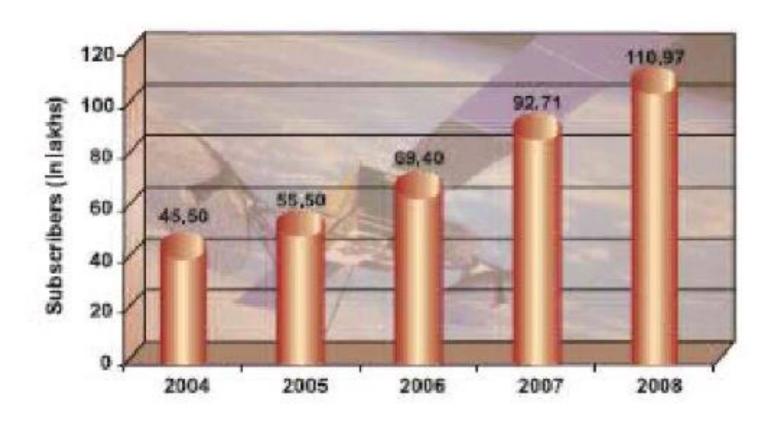
#### Wireless Subscriber

The wireless subscriber crossed the 261 million subscriber mark at the end of the financial year in comparison to the subscriber base of 165.11 million at the end of March, 2007. It added 95.9 million subscribers in the financial year 2007-08 registering an annual growth rate of about 58.12%. The total subscriber base of wireless services has grown from 33.69 million in March, 04 to 261.07 million in March, 08.

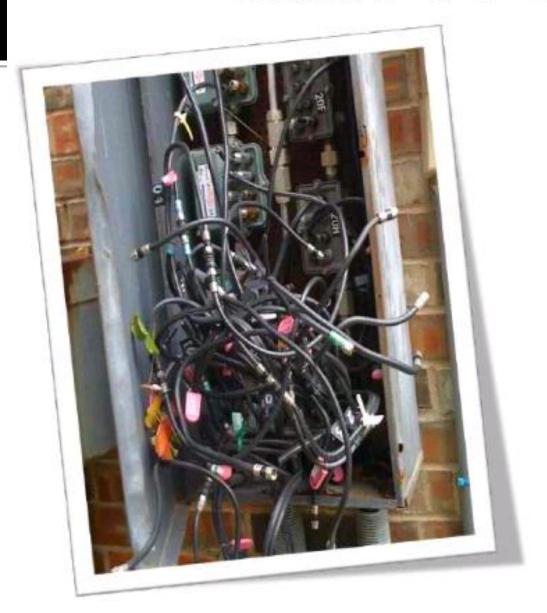


#### Internet Subscriber

The Internet subscriber base in the country as of 31st March 2008 stood at 11.09 million as compared to 9.27 million during the previous year, registering an annual growth rate of about 19.63%.



### Cable TV Service



- At present, as per latest estimates there are 112 million households in India having television sets.
- Out of this, there are 71 million household subscribers of cable television services.

#### **DTH Services**

Apart from Free-to-Air DTH service of Doordarshan, there were six private DTH licensees and out of these six licensees, only three licensees are offering paid DTH Service to customers as on 31st March 2008. The following are the six private DTH licensees:

- 1.Dish TV
- 2. Tata Sky Limited
- Sun Direct TV Private Limited
- 4. Reliance Blue Magic Limited
- 5. Bharati Telemedia Limited
- Bharat Business Channel Limited

#### FM Radio / Community Radio Service

Apart from FM Radio Stations of All India Radio (AIR), there are 325 private FM Radio Stations in operation across the country as on 31st March 2009. For the quarter ending March 2009 out of 49 licensees of Community Radio Stations, 35 Stations are in operation aate Rato

#### COMPANY ANALYSIS

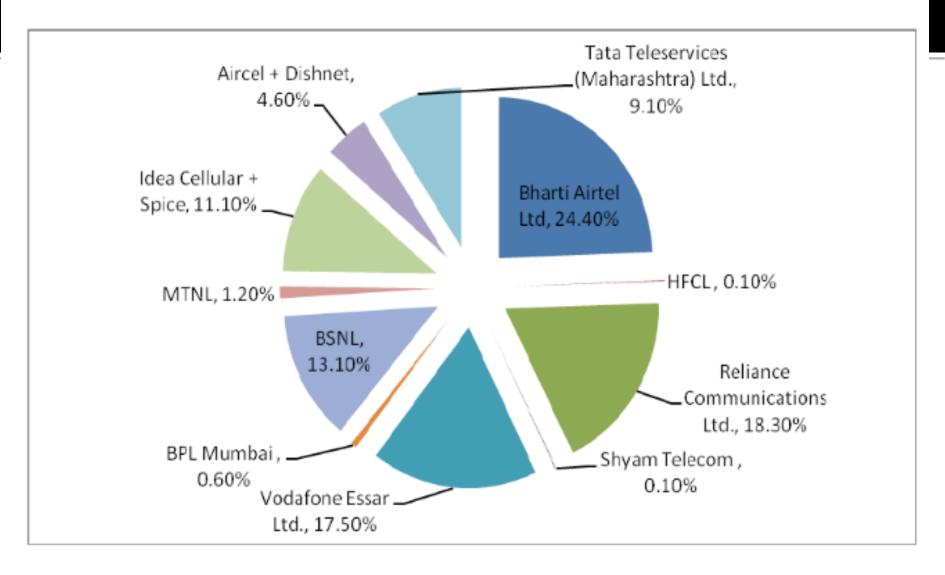
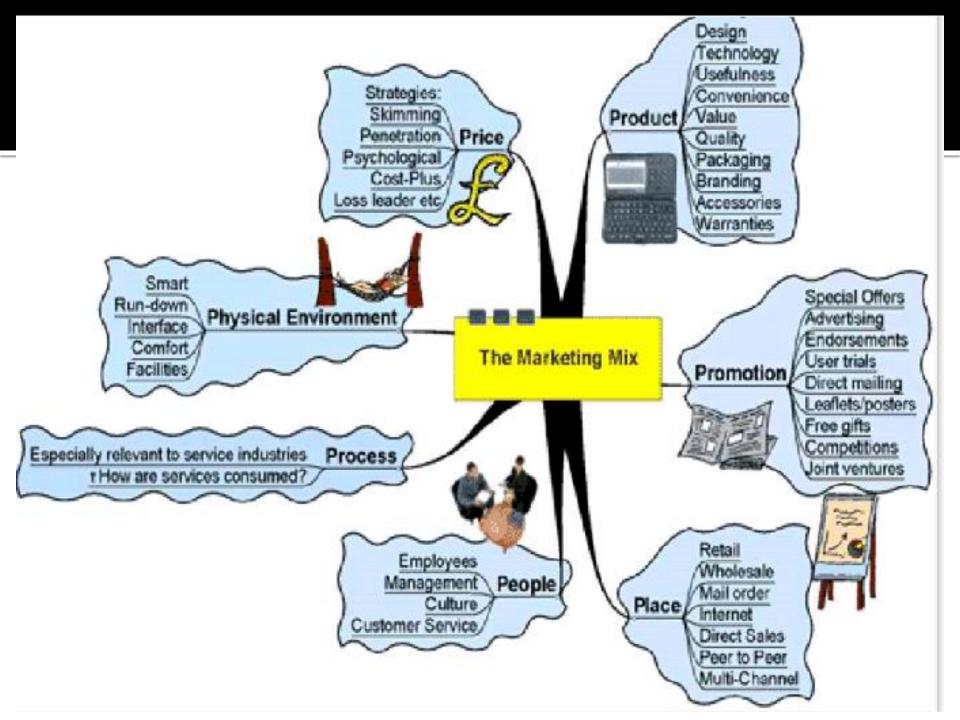


Figure: Market Share of Telecom Companies as on 31 a Jan'09



# FUTURE OF TELECOMMUNICATION





rugect, which is an aac resulctions: it must be Lauren M antasy, must include a international roe Town acter named who is a held in To -ver the County. al activist, have an With la somewhere in there UE -ar ago, Basile worked toward n on the film that earned the ana lude the line of diawriters be logue Cinema Workshop group a ve never seen one of that is ma those. top-10 finish and a special sign read Rous screening at the Philadelphia 30 teams - many ner", crew of them Film Festival. Cinema W. fessional produclate a list tion tea shop, a campus club wh from the for a Wal-N Philadelp. film majors get a chance egion competing such apply their skills to variou bucket, um t's just projects, welcomed a number to compete rettes, ski of fresh faces this year to ee how easure up." actors train attempt the competition for o- conscene and the first time. de to fins Their mission: squeeze about three months worth of m work at a normal pace into (pronounced | the delhar) is the land the sixth most populous city county seat of Philadalphia county seat of Philadalphia referred to as "the City of Brotherly L φιλαδέλφεια, [ph.la. del.phe.a], Mod "brotherly love" from philas "love" and Residents often informally call the city we





